

Massachusetts Division of Insurance  
Quarterly Report of Membership  
in Health Maintenance Organizations  
as of March 31, 2003 <sup>1</sup>

HMO Members By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
<b>Medicare+Choice<sup>2</sup> Members<sup>3</sup></b>															
Coordinated Health Partners, Inc. <sup>4</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Fallon Community Health Plan, Inc.	17	0	4	1	9	378	169	44	1,741	0	457	4	0	31,199	34,023
Harvard Pilgrim Health Care, Inc. <sup>5</sup>	6	0	4	0	5,815	0	0	0	18,134	0	6,911	4	4,961	5	35,840
Harvard Pilgrim Health Care of New England, Inc. <sup>5</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
HMO Blue <sup>6</sup>	1,276	0	3,768	0	2,209	2,177	7,792	1,968	3,236	0	3,373	1,962	548	7,130	35,439
Tufts Associated HMO, Inc. <sup>7</sup>	2,550	0	4,903	0	8,526	0	6,697	0	21,566	0	7,863	5,331	1,747	4,743	63,926
<b>Total Medicare+Choice Members</b>	<b>3,849</b>	<b>0</b>	<b>8,679</b>	<b>1</b>	<b>16,559</b>	<b>2,555</b>	<b>14,658</b>	<b>2,012</b>	<b>44,677</b>	<b>0</b>	<b>18,604</b>	<b>7,301</b>	<b>7,256</b>	<b>43,077</b>	<b>169,228</b>

<sup>1</sup> Information reported by HMOs as of the end of the first quarter of 2003, based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 1.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Some reports filed by HMOs prior to the first quarter of 1997 included members for whom the HMO did not bear any financial risk, and those reports would, therefore, not be comparable to the information shown in this table.

<sup>2</sup> Includes all members enrolled in the HMO in which the HMO has a Medicare+Choice contract with Medicare to provide all covered care - as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 1.1."

<sup>3</sup> Carriers that do not have any "Medicare+Choice" business are not reflected on this report.

<sup>4</sup> Doing business as Blue CHIP/Coordinated Health Partners, Inc. The company has nonrenewed all Massachusetts-based individual and group policies, but continues to have members residing in Massachusetts covered under Rhode Island based groups. The company has signed an agreement with the Division to provide certain Massachusetts mandated benefits to Massachusetts-residing members as a substitute to maintaining an HMO license. The report will cease to reflect company members beginning with the first quarter 2003 report.

<sup>5</sup> Certain membership, formerly under the Pilgrim Health Care, Inc. license, was transferred under the Harvard Pilgrim Health Care of New England, Inc. license, effective January 1, 2002.

There were no members previously reported under the Harvard Pilgrim Health Care of New England, Inc. license, since prior to this date, all was coverage was issued through New Hampshire groups.

<sup>6</sup> A line of business of Blue Cross and Blue Shield of Massachusetts, Inc.

<sup>7</sup> Doing business as Tufts Associated Health Plan and as Tufts Health Plan.